

Central States Bus Sales, Inc.

49W102 US Highway 30, Big Rock, IL, 60511
630-556-3130 • FAX: 866-300-8893 • 800-376-1644
www.centralstatesbus.com

"The Bus Experts"

September 24, 2018

North Boone CUSD 200
6248 North Boone School Rd
Popular Grove, Illinois 61065

Dear: Melissa E. Geyman, M.S. Ed

Thank you for the opportunity to help you with your transportation needs. Central States Bus Sales, Inc. is the authorized distributor for Blue Bird Body Company in Missouri, Arkansas, Illinois, Tennessee and Kentucky and we have the facilities and experience to support all of the products we sell. Blue Bird School Buses are unsurpassed in Quality, Durability, and Built-In Safety Features.

In accordance with your request, I have prepared three (3) proposals. Our proposal is on 2020 Blue Bird Vision 77 passenger conventional school buses for Purchase, two (2) year lease and three (3) year lease. These units have a Cummins ISB diesel engine. These units are equipped to meet or exceed all state and federal specifications and include the equipment that you requested.

Air Brake

2020 Blue Bird Diesel 77 Pass Conventional Bus:
Rate: 5.20

Purchase Price: \$85,880.00 each
2 Year Lease: \$16,070.89 each
3 Year Lease: \$14,544.73 each

Hyd Brake

2020 Blue Bird Diesel 77 Pass Conventional Bus:
Rate: 5.20

Purchase Price: \$85,624.00 each
2 Year Lease: \$16,033.59 each
3 Year Lease: \$14,511.15 each

Note: Please see attached equipment list. I have highlighted some items that are a higher cost to have but your current buses that you have received has those options.

Lease prices include full warranty for lease term. If you'd like to add warranty on the purchase price please see below.

Extended Warranty:

2 year: \$450.00
3 year: \$890.00
5 year: \$2,585.00

Trades: Based on age, mileage, rust and wear.

31: \$1,250.00

39: \$1,500.00

40: \$1,500.00

41: \$1,500.00

44: \$2,500.00

46: \$2,500.00

49: \$3,250.00

50: \$3,250.00

51: \$3,250.00

52: \$3,250.00

If you have any questions or require additional information, please feel free to contact me by phone at 800-376-1644 or by e-mail at kenm@centralstatesbus.com. Thanks again, and I hope to be hearing from you soon.

Sincerely,



Ken Muehlfelder
Regional Sales Manager



North Boone School District
Attn: Melissa Geyman
6248 N. Boone School Rd
Poplar Grove, IL 61065
Tel: (815) 765-3322 ext. 9437
Email: mgeyman@nbcusd.org

(11-available) 2016 INTERNATIONAL CE 77-PASSENGER

Chassis Specifications

- **Chassis:** International
- **Engine:** Cummins 6.7L
- **Trans:** A2500
- **Mileage:** 30-40,000 range
- **200 amp:** 200 amp
- **Tires:** 11R22.5
- **Fuel Tank:** 100-gallon
- **DEF Tank:** 12-gallon
- **Brakes:** Air
- **Steering:** tilt
- **Accessories:** tow hooks, Bendix air dryer w/heater, cruise control, block heater, mud flaps. LED light package

Body Specifications

- **Model:** CE
- **Capacity:** 77-Passenger
- **Head room:** 78"
- **Push-out windows:** 4
- **Roof Hatches:** 2
- **Entrance Door:** Electric
- **Rearview mirrors:** Heated
- **Radio:** AM/FM/CD
- **Accessories:** 5/8" plywood floor, full acoustic headliner,

These buses will include:

Completely serviced: lube, oil and filters • All DOT requirements met • Washed and detailed, wheels and bumper painted • All power accessories and mechanical parts in normal working order • No rips or tears in upholstery • Bus will meet state specifications • Lettering to customer's specifications

**Unit Price \$69,175.00
FOB: Poplar Grove, IL**

Raymond Wakefield

American Bus Sales

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September 4, 2018 •

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All vehicles are subject to prior sale