

ATTACHMENT VIII-H

ATTACHMENT VIII-H: Athletic Training Services for NBHS

Suggested Motion: Move to approve the Athletic Training Services for NBHS

Recommended Action: Approve as presented.

Attached is an proposal and agreement to partner with Athletico Physical Therapy (formerly known as Accelerated Rehabilitation Centers) for trainer services for all home events, all home and away football games, daily practices and agreed upon events (tournaments). Athletico will also offer free educational programs to coaches, staff and students, provide CPR training sessions, staff injury screenings, concussion awareness, and steroid/nutrition education.

Continuing to enlist trained professionals to treat athletic injuries removes some liability from our coaches as well as the District. This program is supported by Mr. Purvis and has a cost to the District of \$15,000.00.

Proposal for Athletic Training Services

North Boone
High School



Proud to combine with
ATHLETICO
PHYSICAL THERAPY

May 7, 2015

ATHLETICO

PHYSICAL THERAPY

Corporate 625 Enterprise Drive, Oak Brook, IL 60523 P: 630.575.6200

May 13, 2015

Dale Purvis
Athletic Director
North Boone High School

Dear Dale:

It is our pleasure to provide you and North Boone High School with how Athletico can assist you in your athletic training needs in the future. Athletico is a privately owned company committed to providing the highest quality athletic training service as part of its overall physical therapy, occupational therapy and ancillary services. Our reputation has allowed us to work with athletes ranging from high school to professional levels.

We are proud to have on staff the largest number Certified Athletic Trainers in the Midwest. We are also the proud partners for services to the Chicago Blackhawks, Chicago Bears, Chicago Bulls, Chicago White Sox, St. Louis Cardinals and numerous competitive and recreational athletic teams. Athletico has also expanded its specialties to include vestibular/concussion therapy, sports performance enhancement, pediatric physical therapy, performing arts therapy, video gait and video throwing analysis as well as massage therapy. For a complete list of our services, please visit www.athletico.com.

Athletico's Athletic Training Department mission statement is provide exceptional athletic training services to the community through the dedication and commitment of our professional staff. Our goal is to provide North Boone High School athletic training services by supplying coverage based on your athletics program needs. We are open to exploring ways to compliment your overall program and to increase the level of care to your student-athletes.

Our continued growth and expansion opportunities, allow Athletico to provide quick access to our services, with enhanced communication with parents, coaches, administration, and staff of the North Boone High School. We are a company that takes great pride in our affiliations and we want to do more than just provide services. We are always exploring opportunities to become a part of the North Boone High School family. This can include involvement with career/health fairs, providing observation opportunities for students and membership/involvement in Booster Club events. We also are able to offer certain pricing advantages with our vendor relationships, if you are looking to purchase sports medicine, exercise or strength training equipment or supplies.

Athletico continues to distinguish ourselves as the premier Sports Medicine provider in the area through contracting with the best high school, collegiate, and professional affiliations in the Midwest. We have chosen to be selective with our affiliations as they are a reflection on ourselves and the service that we provide. We would appreciate the opportunity to learn more about how we may be of service to you. Enclosed is an information packet outlining Athletico's athletic training services. Please feel free to contact us at any time with questions.

Sincerely,



Payten Gerjerts, MS, ATC
Manager of Athletic Training Services
Athletico
625 Enterprise Drive
Oak Brook, IL 60523
P: 630.575.6215
F: 630.575.7415
E: pgerjerts@athletico.com

PROPOSAL FOR SERVICES

OBLIGATIONS OF ATHLETICO:		ATHLETICO PROPOSAL
1	On-site injury care and evaluation as well as assistance on all matters pertaining to the health and well being of the athletes.	INCLUDED
2	Provision for on-site injury care and evaluation as well as follow-up treatment and rehabilitation as necessary for all injuries sustained by athletes.	INCLUDED
3	Maintenance of complete records of all athletic injuries and treatment.	INCLUDED
4	Student-Athletes, Staff, and Administration of North Boone High School will have access to all Athletico centers for complimentary injury assessments. Preferred scheduling of physical therapy, occupational therapy, and complimentary injury screens for all student-athletes, staff, administrators, and families of North Boone High School at any of Athletico's facilities.	INCLUDED
5	North Boone High School will have access to Athletico centers for those students who are interested in pursuing the field of physical therapy, occupational therapy, or athletic training for observation opportunities. Dates and times to be mutually agreed upon by North Boone High School Student and Athletico.	INCLUDED
6	Preferred pricing through current vendor relationships for athletic training supplies purchased by North Boone High School.	INCLUDED
7	Development, Education, and Execution of Emergency Action and Concussion Plans for each athletic venue.	INCLUDED
8	If applicable, IHSA Body Fat Testing for Wrestlers. Dates and times to be mutually agreed upon by each High School and Athletico.	INCLUDED
9	Assistance with organization and management of pre-participation physicals for student-athletes. Dates and times to be mutually agreed upon by high school and Athletico.	INCLUDED
10	One (1) educational lecture for student-athletes, parents and coaches. Topic, dates and times to be mutually agreed upon between North Boone High School and Athletico.	INCLUDED
11	One (1) Preseason CPR/AED Training Session for coaching staff.	\$25/person
12	Athletic training coverage for one year using one (1) Certified Athletic Trainers for 30 hours a week per athletic trainer.	\$15,000
13	Athletic training coverage for summer camp coverage. Specific dates and times to be mutually agreed upon by North Boone High School and Athletico.	\$25/hour
14	Additional coverage as requested per season. Dates and time to be mutually agreed upon by high school and Athletico.	\$25/hour

ASSOCIATED PARTNERSHIP ELEMENTS:

1	Banner placement in the Athletic Training Room, main gym and football field. Athletico to provide banners.
2	Athletico link and logo on North Boone High School Athletic Department homepage
3	Opportunity to one (1) Athletico Nights that can include marketing table, public service announcements and half-time prizes and giveaways.
4	Opportunity for PA announcements
5	Opportunity for an Athletico bulletin board near main gymnasium
6	Opportunity to speak at all pre-season parent meetings
7	Opportunity for social media exposure
8	Athletico will have first right of refusal on future contract negotiations

No portion of this proposal may be reproduced, duplicated or revealed in any manner without the prior written consent of Payten Gerjerts, Manager of Athletic Training Services, Athletico Management, LLC



Athletico Management, LLC
Agreement to Provide Athletic Training Services

This agreement to provide athletic training services (this "Agreement") is made and entered into as of this June 6, 2015 by and between Athletico Management, LLC, ("Athletico") and North Boone High School. ("Client").

Preliminary Recitals

1. Athletico has established a program whereby a Certified Athletic Trainer, who is licensed under the Illinois Athletic Training Practice Act, shall provide athletic training services to "Client".
2. Client is located at:
North Boone High School
18723 Poplar Grove Road
Poplar Grove, IL 61065
Steve Baule, Superintendent
Dale Purvis, Athletic Director
E: dpurvis@ndcUSD.org
3. Client desires to engage Athletico as an independent contractor for the purpose of providing athletic training services to Client, all on the terms and subject to the conditions as set forth in this agreement.

NOW, THEREFORE, the parties hereto hereby AGREE as follows:

1. **Preamble; Preliminary Recitals.** The preamble and preliminary recitals set forth above are hereby incorporated in and made a part of this Agreement.
2. **Engagement.** Client hereby engages Athletico to provide athletic training services to Client on the terms and subject to the conditions set forth in this Agreement.
 - a. Services hereunder shall consist of the following: See Exhibit A
 - b. The athletic training services hereunder shall in no way be considered a substitute for the services of a physician. The athletic training services contracted for hereunder shall not involve the practice of medicine as regulated by the Illinois Department of Professional Regulations. Services provided by Athletico hereunder are regulated by the Illinois Department of Professional Regulation under the Illinois Athletic Training Practice Act.
 - c. It is hereby agreed that Athletico shall perform its services solely under the direction and control of the Client and its trainers, physicians and agents. In no event shall Athletico be liable to Client for any incidental or consequential damages claimed to have arisen under or relating to the Agreement.

1. **Compensation.** In compensation for Athletico's services under this Agreement, Client shall pay Athletico the below fee schedule for the 2015-2016 school year for all services to be described in Section 2 hereof to be provided from June 2, 2015 through July 31, 2016.

2015-2016: \$15,000

First Installment:	Due September 1, 2015	=	\$5,000.00
Second Installment:	Due December 1, 2015	=	\$5,000.00
Third Installment:	Due March 1, 2016	=	\$5,000.00

- a. Summer camp hours will be billed at \$0 per hour for the summer of 2015 and \$25 per hour for the summer of 2016.
 - b. Non-contracted hours for additional certified athletic trainer assistance will be billed at \$25 per hour.
 - c. If an additional Athletic Trainer is requested to fulfill obligations at affiliate while primary Athletic Trainer is traveling, hours of the additional Athletic Trainer will be billed at the negotiated "non-contracted" rate.
3. **Term of Agreement:** The term of this Agreement (the "Term") shall be for June 2, 2015 through July 31, 2016.
Either party may terminate this Agreement:
 - a. Immediately if the other party shall apply for or consent to the appointment of a receiver, trust or liquidator of itself or of all or a substantial part of its assets, file a voluntary petition in bankruptcy, or admits in writing its inability to pay its debts as they become due, make a general assignment for the benefit of creditors, file a petition or an answer seeking reorganization or arrangement with creditors or take advantage of any insolvency law, or if an order, judgment or decree shall be entered by a court of competent jurisdiction, on the application of a creditor, adjudicating such party a bankrupt or insolvent or approving a petition seeking reorganization of such party or appointing a receiver, trustee or liquidator of such party or of all or a substantial part of its assets, and such order, judgment or decree shall continue unstated and in effect for any period of sixty (60) consecutive days; and
 - b. In the event of a material breach of this Agreement by the other party which is not timely cured within the period set forth in this clause, immediately after the expiration of the cure period. A party shall have twenty (20) days from the date of notice of a breach detailing the nature of the breach in which to cure the breach unless the breach is not capable of being cured within the twenty (20) day period, in which case the breaching shall have an additional reasonable period of time of not more than sixty (60) days in which to cure the breach as long as the breaching party timely commences and diligently pursues the cure.
 - c. Before Client may enter into an agreement with a third party for physical therapy or athletic training services or sponsorship the designated category described, Client shall first offer the opportunity to Athletico on the same terms and conditions as offered by the third party. Athletico shall have 30 days during which to accept said offer. If Athletico does not accept said offer within 30 days, Client shall be free to accept the third party offer. If Client does not enter into an agreement with the third party on said terms and conditions and close the transaction within 90 days, Client's right to enter into the agreement shall expire and the procedure described in this Section shall again be applicable.
 - d. Either party may terminate this Agreement without cause upon no less than thirty (30) days written notice to the other party.

4. **Late Payments:**

- a. All payments not received within 30 days after delivery of invoice shall bear interest at the rate of 1% per month of all unpaid amounts (or the highest amount permitted by applicable law, if less) until final payment is made. Client shall be responsible for all costs of collection incurred by Accelerated, including, court costs and reasonable attorneys' fees.

5. **Insurance.** Athletico and the Client shall, during the term of this Agreement, procure and maintain the insurance coverage set forth in this section from financially responsible insurance companies duly authorized to provide such insurance in the State of Illinois. All insurance shall be in full compliance with Illinois statutory requirements.

- a. Athletico shall procure and maintain Professional Liability coverage for athletic training services with limits of not less than Three Million Dollars (\$3,000,000) per occurrence and Five Million Dollars (\$5,000,000) in the annual aggregate.
- b. North Boone High School shall name Athletico Management, LLC as additional insured.

6. **Indemnification.**

- a. **Athletico.** Athletico shall indemnify, defend, and hold harmless, Client, its officers, agents and employees from and against any and all liability, suits, claims, losses, damages, costs and expenses whatsoever, including but not limited to reasonable attorney's fees and court costs, caused by or as a result of any act or omission of Athletico, its athletic trainer, and any other of its agents or employees, in performing this Agreement.
- b. **Client.** Client shall indemnify, defend and hold harmless, Athletico, its officers, agents and employees, including Athletico's athletic trainer, from and against any and all liability, suits, losses, damages, costs and expenses whatsoever, including but not limited to reasonable attorney's fees and court costs, caused by or as a result of any act or omission of Client, its teachers, staff, and any other of its agents or employees, in performing this Agreement.
- c. **Participant Waiver of Liability.** Client is responsible for collection and maintenance of participant liability waivers which includes consent to have Athletico athletic trainers, physical therapists, massage therapists or other personnel to provide participant with medical assistance and/or treatment and agree to save and hold harmless and indemnify each and all Athletico personnel referenced above as released from all liability, loss, cost, or other claim of damage whatsoever, including, injury, death or damage to property. If participant is under the age of 18, waiver must also have parent or legal guardian signature. Client shall also grant Athletico access to such waivers upon written notice.

7. **Notices.** Any and all notices, demands, requests, and any other communication required or permitted to be served on or given by either party to the other shall be in writing and delivered personally, by nationally-recognized overnight courier or by deposit in the United States Mail, first class postage prepaid, certified or registered mail, return receipt requested, addressed to the party to whom it is to be given at the hereinafter set forth below or at such other or additional address in Illinois as the other party may designate by notice to the other:

If to Client: North Boone High School c/o Steve Baule
18723 Poplar Grove Road, Poplar Grove, IL 61065

And
If to Athletico: Athletico Management, LLC c/o Payten Gerjerts and Jason Bannack
625 Enterprise Drive Oak Brook, IL 60523

Copy to: Fox, Swibel, Levin & Carroll c/o Martin Carroll
200 West Madison, Suite 3000 Chicago, IL 60606

Each party will promptly notify the other party in writing within five (5) business days of any changes of its business address; any legal or governmental action initiated against it which could materially affect this Agreement; and any other known occurrence that could materially impair the party's ability to carry out its duties and obligations under this Agreement.

9. **Miscellaneous.**

- a. **Governing Law/Jurisdiction.** This Agreement is made in and shall be construed and enforced in accordance with the laws of the State of Illinois. The parties agree that in the event of any dispute arising from this Agreement that jurisdiction shall be solely fixed in DuPage County, Illinois.
- b. **Severability.** If any provision of this Agreement is held to be invalid as applied to any fact or circumstance, it shall not effect the remaining provisions or the same provision as applied to any other fact or circumstance.
- c. **Counterparts.** This Agreement may be executed in multiple counterparts, each of which shall be deemed to be an original and all of which together shall constitute one and the same agreement.
- d. **Attorney's Fees.** In the event any action or proceeding is brought by either party against the other party under this Agreement, the prevailing party shall be entitled to recover from the losing party its reasonable costs and attorney's fees incurred in such action or proceeding, including any such fees and costs of appeal.
- e. **Entire Agreement.** This Agreement contains the entire agreement between the parties and supersedes any and all other agreements between parties, either oral or in writing, with respect to the subject matter of this Agreement.
- f. **Change in Law.** In the event of any change in any applicable statute, rule, regulation, or other law, or of any order or directive of any applicable governmental authority or regulatory body, which invalidates or is otherwise inconsistent with the terms of this Agreement or which would cause one or both of the parties to be in violation of the law, the parties shall negotiate in good faith in an effort to agree on appropriate revisions to this Agreement. If the parties have been unable to do so within thirty (30) days of commencing such negotiation, either party may elect to terminate this Agreement on ten (10) days' prior written notice to the other party.
- g. **Inability to Perform.** Each party's obligations under the Agreement shall immediately cease if the party is unable to perform its obligations by reason of physical disaster, governmental acts, labor difficulties or strikes, or other circumstances beyond the control of such party, but shall resume when such party is no longer unable to perform.
- h. **Assignment/Change of Control.** Notwithstanding anything to the contrary contained herein, Athletico Management, LLC may, without Client's consent and without being subject to any fee of any kind, assign this agreement to any entity with whom Athletico Management, LLC merges, consolidates or engages in any reorganization, or any entity succeeding to all OR a substantial portion (a substantial portion meaning at A minimum, a controlling interest) of the business and assets of Athletico Management, LLC or of any business unit of Athletico Management, LLC (each a

"Permitted Transfer"). Client shall be notified of assignment and be given a copy of such assignment promptly after the Permitted Transfer. As used in this Agreement, the term "Affiliate" means any corporation, partnership, limited liability company or other business entity which controls, is controlled by or is under common control with the party in question. Notwithstanding anything to the contrary contained herein, Athletico Management, LLC's granting of membership interests in Athletico Management, LLC to managers and employees of Athletico Management, LLC, or to permitted transferees of such persons (i.e., a spouse or a trust for the benefit of such person or their family members) shall not be deemed an assignment or transfer for purposes of this Agreement and shall not require Client's consent.

- i. **No Discrimination.** Neither party shall discriminate against any person on the grounds of race, color, national origin, religion, age, or handicap in discharging their duties and responsibilities under this Agreement. It is the policy of Athletico to provide equal employment opportunities for all qualified applicants and employees, without regard to race, color, creed, religion, sex, national origin, nationality, ancestry, citizenship status, age, pregnancy, childbirth, marital status, sexual orientation (including gender-related identity), physical or mental disability, genetic information, H.I.V. status, status as a victim of domestic violence, order of protection status, military status, unfavorable discharge from military service, veteran status, liability for service in the Armed Forces of the United States, or any other classification protected by applicable federal, state or local law.
- j. **Waiver of Breach.** No assent or waiver, express or implied, of any breach of any one or more of the provisions of this Agreement shall be deemed a waiver of any other provision or a waiver of any subsequent breach of the same provision.
- k. **Captions.** The captions used in this Agreement as headings of the various sections are for convenience only and are not and shall not be used to construe any part of this Agreement.
- l. **Authority to Execute.** Each person executing this Agreement hereby represents and warrants that he or she has full authority to execute this document on behalf of the parties to the Agreement.

IN WITNESS WHEREOF, the parties hereto have caused this Agreement to be executed on the day and year of the first above written. Client also understands that the terms outlined in this Agreement will be monitored for future consideration of yearly renewal of said contract with Athletico Management, LLC No portion of this agreement may be reproduced, duplicated or revealed in any manner without the prior written consent of Athletico Management, LLC

Athletico Management, LLC

By: _____
Jason Bannack, Director of Athletic Training Services

_____ Date

North Boone High School

By: _____
Steve Baule, Superintendent

_____ Date

EXHIBIT A

ATHLETICO TO PROVIDE:

Athletico will be the official provider of athletic training coverage for North Boone High School and will provide the following services:

- a. One (1) licensed, certified athletic trainers will be available per the below hour allotment after school Monday-Friday for pre-event taping, home event coverage for IHSA sanctioned events and away football contests, injury assessment, post-game follow-up and rehabilitation for the Fall, Winter, and Spring Seasons for the 2015-2016. Coverage will also be made available on Saturdays per practice and home event schedule.
 - a. ATC #1 at each school: Fall, Winter, Spring season for approximately 30 hours per week
- b. One (1) licensed, certified athletic trainer will be available for summer camp coverage. Summer hours will be mutually agreed upon between Athletico and North Boone High School by May 1st each year.
- c. Upon request, and if available, an Athletic Trainer will be provided for both home and away State competitions. Request for coverage should be made within twenty-four (24) hours of notification of contest date and site to Athletico Manager of Athletic Training Services. Parameters of travel include:
 - a. Travel days will count toward 7.5 hours of Client's weekly contracted hour allotment.
 - b. If overnight stay is required, coverage will be provided based on availability.
 - c. Travel accommodation including transportation, lodging and food will be paid for by Client.
 - d. If an additional Athletic Trainer is requested to fulfill obligations at affiliate while primary Athletic Trainer is traveling, hours of the additional Athletic Trainer will be billed at the negotiated "additional hours" rate.
- d. As needed and upon reasonable advance notice, Athletico shall use reasonable efforts to make an athletic trainer available at times other than those listed below in response to the special needs of the Client as needed and shall provide those services as outlined above. Such instances could include unscheduled events, acute injury circumstances, school affiliated functions, training sessions for coaches and staff and other situations, which may arise. Athletico shall be compensated for such additional services as provided by Section 3 hereof. In all instances, the Client agrees to use reasonable efforts to provide Athletico with advance notice of all such additional requirements, as well as any schedule changes.
- e. On-site injury care and evaluation as well as assistance on all matters pertaining to the health and well being of the athletes.
- f. Provision for on-site injury care and evaluation as well as follow-up treatment and rehabilitation as necessary for all injuries sustained by athletes
- g. The use of modalities as indicated by the Illinois Athletic Training Practice Act.
- h. Maintenance of complete and accurate records of all athletic injuries and treatment rendered.
- i. Athletico will educate the owners, board members, coaches, players, and parents of Client on the importance of medical care and follow-up necessity with an Athletico facility after injury.
- j. Student-Athletes, Parents, and Administration of Client will have access to all Athletico centers for complimentary injury assessments. These players will be referred, if needed, to the appropriate physician based upon location, insurance, and specialty.
- k. Athletico will provide a 10-15 minute lecture introducing services available to Client at the Client Athletics introduction meeting.

CLIENT TO PROVIDE:

- a. Client must submit schedule changes within fourteen (14) business days prior to event in question. Failure to do so will mean possible forfeiture of coverage, depending on available personnel.
- b. Name Athletico as "The Official Provider of Physical Therapy and Athletic Training for North Boone High School" in all press releases, radio spots, newsletters, related materials and website. Athletico will be designated as the exclusive provider in the Physical Therapy, Occupational Therapy, Athletic Training, Work Rehab, and Sports Medicine category.
- c. Client will grant opportunity for Athletico to provide content for PA Announcements during the halftimes of each applicable home contest as well as all hosted IHSA playoff events as approved by the IHSA.

Script for announcement: An athlete is defined by the desire to be active and continue doing the things you love. Let Athletico Physical Therapy help you define your pain-free, inner athlete. Visit athletico.com/appointments to request your complimentary injury screening or physical therapy appointment at any of our 80+ facilities and start moving today.

Athletico is the Official Provider of Physical Therapy and Athletic Training for North Boone High School. Athletico Physical Therapy. Better for Every Body.
- d. Establish a link, logo, and information pertaining to Athletico's assigned certified athletic trainer and all Athletico services to Client website.
- e. Coaches and Administration of Client will educate the players and parents of their team on the importance of medical care and follow-up if necessary with an Athletico facility after injury.
- f. Provide link and logo to Athletico for usage within www.athletico.com website affiliation section.
- g. Client will place one Athletico Banner in main gymnasium and football field for term of the contract.
- h. During the term of this Agreement, before Client may enter into an agreement with a third party for Physical Therapy or Athletic Training services or sponsorship the designated rehabilitation category described, Client shall first offer the opportunity to Athletico on the same terms and conditions as are offered by the third party. Athletico shall have 30 days during which to accept said offer. If Athletico does not accept said offer within 30 days, Client shall be free to accept the third party offer. If Client does not enter into an agreement with the third party on said terms and conditions and close the transaction within 90 days, Client's right to enter into the agreement shall expire and the procedure described in this Section shall again be applicable.
- i. Client will offer Athletico first right of refusal following the conclusion of this agreement.
- j. All terms of this agreement are confidential.