

ATTACHMENT NO. IX-G: Custodial Supplies Bid FY12-02

Potential motion: Move to approve ProSource as the vendor to provide custodial supplies per Bid FY12-02.

Recommended action: Approve the motion

Custodial Supplies Bid FY12-02 was opened on August 3, 2011 at 9:30 a.m. Twelve (12) bid packages were mailed and/or requested by interested parties. Five (5) responses were received. Of the five bids received, two were complete, providing costs for all products used and three bids were for selected items only.

The lowest responsible bidder as a sole source provider was ProSource Distributers.

ProSource offered the lowest overall combined price for all products. Their products work reasonably well, are State of Illinois “green” compliant and are dispensed Ready to Use, with a system already in place in all District buildings. The custodial staff have received training on these chemical products and are currently familiar with their use. Competitor products will require an upfront expense for distribution mixers and/or manifold dispensing equipment, which would require space within the maintenance closets that is not available.

As a sole source, product delivery is free and based upon the past performance of the vendor, the orders are filled promptly.

It is recommended that the Board approve ProSource as the lowest responsible bidder for the Custodial Supplies.

North Boone 2011-2012 Custodial Products Bid List

8/17/2011jsn

PRODUCT	DESCRIPTION	units/cs	cases req'd	Annual Need:		ProSource			ProSource alt.		
				Units	feet	annual cost	alternate bid	annual cost	annual cost	Harder	Harder annual cost
1 Hand Towels	kraft, 800ft/roll; 6	4800	210	1,008,000	feet	\$ 16.83	\$ 3,534.30	\$	\$ 19.74	\$ 4,145.40	
2 Toilet Paper	2 ply; 9" dia roll, 14	12,000	135	1,620,000	feet	\$ 17.80	\$ 2,403.00	\$	\$ 24.70	\$ 3,334.50	
3 Kitchen towels	white, 8.8 x 11; 85	2550	40	102,000	sheets	\$ 18.40	\$ 736.00	\$	\$ 21.25	\$ 850.00	
4 Liners (small)	roll pk; 0.5 mil, 24	500	35	17,500	bags	\$ 16.24	\$ 568.40	\$	\$ 10.08	\$ 352.80	
5 Liners (medium)	roll pk; 1.25 mil, 36	100	60	6,000	bags	\$ 11.19	\$ 671.40	\$	\$ 8.62	\$ 344.80	
6 Liners (large)	roll pk; 1.25 mil, 48	500	95	47,500	bags	\$ 16.54	\$ 1,571.30	\$	\$ 13.52	\$ 6,422.00	
7 Foam Hand Soap	1L bags, anti-bacte	8	75	600	Ltr bags	\$ 29.94	\$ 2,245.50	\$	\$ 23.04	\$ 1,728.00	
8 Wax Mops	18", loop end	1	18	18	each	\$ 13.97	\$ 251.46	\$	\$ 7.52	\$ 135.36	
9 Large mops	cotton, loop end la	1	36	36	each	\$ 4.99	\$ 179.64	\$	\$ 4.94	\$ 177.84	
10 Urinal blocks	w/screen, 12/cs	12	25	300	blocks	\$ 15.97	\$ 399.25	\$	\$ 22.73	\$ 568.25	
11 Buffer Pads, Black	20", 5/box	5	18	90	pads	\$ 15.50	\$ 279.00	\$	\$ 19.48	\$ 350.64	
12 Buffer Pads, Red	20", 5/box	5	18	90	pads	\$ 15.50	\$ 279.00	\$	\$ 19.48	\$ 350.64	
13 Buffer pads, White	20", 5/box	5	12	60	pads	\$ 15.50	\$ 186.00	\$	\$ 19.48	\$ 233.76	
						ProSource	\$ 11,058.75				
						Harder	\$ 18,993.99			\$ 18,993.99	
						ProSource paper/towel savings:		\$ 7,935.24			

Note: All chemicals must be considered "GREEN CLEANING COMPATIBLE" per Illinois Green Cleaning Schools Act, Public Act 095-0084. Products must also be dispensed in a ready to use form where applicable, i.e.: no manual measuring (where applicable). Disinfectants must be "near green". Quantities listed are annual YIELDS based on past usage however future usage may vary.

PRODUCT	DESCRIPTION	gal/cs	CASES	Units	ProSource		ProSource		ProSource		Harder end use cost per gallon	Harder annual cost (Liberty)
					end use cost per gallon	annual cost	end use cost per gallon	annual cost	end use cost per gallon	annual cost		
14 HD All Purpose Cleaner	RTD; spray & wipe	13.47	30	404.1 gallons	3.61 \$	1,458.80 \$	1.96 \$	792.04 \$	1.67 \$	674.85 \$		
15 Disinfectant Cleaner	RTD; neutral; Disin	85.87	25	2146.75 gallons	0.41 \$	880.17 \$	0.14 \$	300.55 \$	0.81 \$	1,738.87 \$		
16 Neutral Floor Cleaner	RTD; low foam, ne	339.5	25	8487.5 gallons	0.16 \$	1,358.00 \$	0.11 \$	933.63 \$	0.44 \$	3,734.50 \$		
17 Multi-Cleaner	RTD; multi-surface	85.87	18	1545.66 gallons	0.62 \$	958.31 \$	0.39 \$	602.81 \$	0.81 \$	1,251.98 \$		
18 Window Cleaner	RTD; non-streaking	32.5	12	390 gallons	1.11 \$	432.90 \$	0.39 \$	152.10 \$	3.23 \$	1,259.70 \$		
19 Enzyme Odor Eliminator	gal, concentrated	4	12	48 gallons	39.46 \$	473.52 \$	49.45 \$	593.40 \$	46.50 \$	558.00 \$		
20 HD Restroom Cleaner	RTD; heavy duty a	20.61	35	721.35 gallons	1.49 \$	1,074.81 \$	1.13 \$	815.13 \$	0.96 \$	692.50 \$		
21 Floor Wax	20% solids; 5-gallo	5	50	250 gallons	62.22 \$	3,111.00 \$	35.49 \$	1,774.50 \$	57.20 \$	2,860.00 \$		
22 Floor Stripper	5-gallon case	5	25	125 gallons	55.64 \$	1,391.00 \$	24.80 \$	620.00 \$	10.00 \$	250.00 \$		
23 Extraction Shampoo	RTD; non-foaming	26.15	35	915.25 gallons	1.64 \$	1,501.01 \$	0.74 \$	677.29 \$	3.27 \$	2,992.87 \$		
24 Extraction Rinse	RTD; extraction rin	129	10	1290 gallons	0.18 \$	232.20 \$	0.09 \$	116.10 \$	1.25 \$	1,612.50 \$		
25 Defoamer	gal, use to reduce	1.5	10	15 gallons	9.17 \$	91.70 \$	9.45 \$	94.50 \$	17.21 \$	258.15 \$		
26 Sidewalk Salt, 50# Bags	mag chloride or eq	150	1	150 50#/bags	6.59 \$	988.50 \$			7.85 \$	1,177.50 \$		
					ProSource total: \$ 20,680.08							
					Harder total: \$ 36,327.40							
					ProSource saves: \$ 15,647.33							

Note: No evidence of Harder products being Green Seal Certified

North Boone 2011-2012 Custodial Products Bid List

PRODUCT	DESCRIPTION	units/cs	cases req'd	Annual Need:		Pyramid	Pyramid annual cost	Central Poly	Central Poly annual cost	Interboro A	Interboro annual cost
				1,008,000	Units						
1	Hand Towels	kraft, 800ft/roll; 6	4800	210	1,008,000	feet	NB \$	\$ 22.99	\$ 4,827.90	NB \$	-
2	Toilet Paper	2 ply; 9" dia roll, 11	12,000	135	1,620,000	feet	NB \$	\$ 26.99	\$ 3,643.65	NB \$	-
3	Kitchen towels	white, 8.8 x 11; 85	2550	40	102,000	sheets	NB \$	\$ 24.30	\$ 972.00	NB \$	-
4	Linners (small)	roll pk; 0.5 mil, 24	500	35	17,500	bags	NB \$	\$ 15.20	\$ 532.00	24.48 \$	856.80
5	Linners (medium)	roll pk; 1.25 mil, 36	100	60	6,000	bags	NB \$	\$ 13.12	\$ 787.20	11.72 \$	703.20
6	Linners (large)	roll pk; 1.25 mil, 48	500	95	47,500	bags	NB \$	\$ 15.90	\$ 1,510.50	15.48 \$	1,470.60
7	Foam Hand Soap	1L bags, anti-bacte	8	75	600	Ltr bags	NB \$	NB \$	-	NB \$	-
8	Wax Mops	18", loop end	1	18	18	each	\$ 6.89	NB \$	124.02	NB \$	-
9	Large mops	cotton, loop end la	1	36	36	each	\$ 4.49	NB \$	161.64	NB \$	-
10	Urinal blocks	w/screen, 12/cs	12	25	300	blocks	\$ 0.85	NB \$	255.00	NB \$	-
11	Buffer Pads, Black	20"; 5/box	5	18	90	pads	\$ 2.55	NB \$	229.50	NB \$	-
12	Buffer Pads, Red	20"; 5/box	5	18	90	pads	\$ 2.55	NB \$	229.50	NB \$	-
13	Buffer pads, White	20"; 5/box	5	12	60	pads	\$ 2.55	NB \$	153.00	NB \$	-

ProSource pdf

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PRODUCT	DESCRIPTION	gal/cs	CASES	Annual		Pyramid annual cost	Central Poly annual cost	Interboro annual cost
				Need:	Units			
14 HD All Purpose Cleaner	RTD; spray & wipe	13.47	30	404.1	gallons	NB \$ -	NB 0	NB 0
15 Disinfectant Cleaner	RTD; neutral; Disin	85.87	25	2146.75	gallons	NB \$ -	NB 0	NB 0
16 Neutral Floor Cleaner	RTD; low foam, ne	339.5	25	8487.5	gallons	NB \$ -	NB 0	NB 0
17 Multi-Cleaner	RTD; multi-surface	85.87	18	1545.66	gallons	NB \$ -	NB 0	NB 0
18 Window Cleaner	RTD; non-streaking	32.5	12	390	gallons	NB \$ -	NB 0	NB 0
19 Enzyme Odor Eliminator	gal, concentrated	4	12	48	gallons	NB \$ -	NB 0	NB 0
20 HD Restroom Cleaner	RTD; heavy duty al	20.61	35	721.35	gallons	NB \$ -	NB 0	NB 0
21 Floor Wax	20% solids; 5-gallo	5	50	250	gallons	NB \$ -	NB 0	NB 0
22 Floor Stripper	5-gallon case	5	25	125	gallons	NB \$ -	NB 0	NB 0
23 Extraction Shampoo	RTD; non-foaming	26.15	35	915.25	gallons	NB \$ -	NB 0	NB 0
24 Extraction Rinse	RTD; extraction rin	129	10	1290	gallons	NB \$ -	NB 0	NB 0
25 Defoamer	gal, use to reduce j	1.5	10	15	gallons	NB \$ -	NB 0	NB 0
26 Sidewalk Salt, 50# Bags	mag chloride or eq	150	1	150	50#/bags	NB \$ -	NB 0	NB 0

ProSource total: \$ 20,680.08

Harder total: \$ 36,327.40

ProSource saves: \$ 15,647.33

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