### ATTACHMENT NO. X-B

ATTACHMENT NO. X-B:	HS Resource Adoption
Suggested Motion:	Move to approve the recommended HS Resource Adoptions
Recommended Action:	Approve the motion

The high school has an established six-year curriculum support materials rotation, and we are currently back to the top of the rotation, with updates communicated to the World Language and Family and Consumer Science Departments.

For World Languages, Wayside was picked, especially after hearing the high school will be 1:1.

#### Wayside: FIRST CHOICE FOR ONLINE and first choice overall as well.

\$23,266.35 with 250 seats. Wayside is the most advanced compared to all of the other programs. Considering their original offer (\$55,000) they are being very generous with their current proposal of online only (and only doing it for us- we are the "test")- basically buy-one get-one. Questions of inquiry, I can statements, DOK, and ACTFL tied to every lesson. Very logical sequencing. Interactive activities-workbook, games, speaking with pre-recorded people/ avatars, that none of the others really have (at this advanced level). Students learn more by doing, less by rote. Comparative cultural lessons tie Spanish speaking countries to states in the US- a very innovative concept, and makes connections clear. Can print most online material. Ongoing training. Everything is laid out- curriculum suggestions, ACTFL, modification suggestions for IEPs and 504s. Lots of teacher training. We would ask for an additional (not in quote) two student text per level per language for in-class. Seat numbers allow for projected growth. After confirmation from the Wayside Rep, this does include support, initial training, and access to the virtual "how-to" videos.

#### Why Wayside for the first choice?

**Positives:** 

**1.** The most bang for the buck- 250 online seats at approximately \$93 a student (cheapest). Most digital seats of all proposals.

**2.** Most advanced research-based language learning product and could carry longer than six years (possible).

3. Printing capabilities for online materials and assessments online with tracking (like Mastery Mgr.)

4. Teacher training.

**5.** Matches growth targets goals at the end of 5 years, 125 students in each language. <u>Negatives</u>:

1. Online only. Both French and Spanish would require computers everyday in class.

2. Students would have to have access to computers and online at home (or figure out other arrangements).

**3.** Would have to work out seats every year. If over our 250 seats, additional seats are priced at the year requested for the remainder of the contract (additional cost).

# CARNEGIE LEARNING

Hello Jason,

Here is the quote with the numbers we discussed. Please let me know if you have any questions.

John

John Rocco (412) 676-6624 jrocco@carnegielearning.com

Phone: (888) 851-7094 Fax: (800) 690-2444 www.carnegielearning.com



### **QUOTE NO: Q-12628**

DATE: 3/10/2020 EXPIRES ON: 7/31/2020

**CONTACT INFORMATION** 

North Boone Cmty Unit SD 200 6248 N Boone School Rd Poplar Grove, IL, 61065

Jason Geiger Dept. Chair (815) 765-3322 jgeiger@nbcusd.org John Rocco (412) 676-6624 jrocco@carnegielearning.com

#### WORLD LANGUAGE

ISBN	ITEM	COST PER UNIT	QTY	EDUCATOR PRICE	EMC OFFER
9780821997802	QUE CHEVERE 1 PASSPORT ESSTL 6-YR DIGITAL PKG	\$119.95	45	\$95.96	\$4,318.20
9780821997833	QUE CHEVERE 2 PASSPORT ESSTL 6-YR DIGITAL PKG	\$119.95	15	\$95.96	\$1,439.40
9781533821140	QUE CHEVERE 1 PASSPORT ESSTL 6-YR + TXT PKG DIGITAL	\$129.95	15	\$103.96	\$1,559.40
9781533821157	QUE CHEVERE 2 PASSPORT ESSTL 6-YR + TXT PKG DIGITAL	\$129.95	15	\$103.96	\$1,559.40
9781533821164	QUE CHEVERE 3 PASSPORT ESSTL 6-YR + TXT PKG DIGITAL	\$129.95	10	\$103.96	\$1,039.60
9781533821171	QUE CHEVERE 4 PASSPORT ESSTL 6-YR + TXT PKG DIGITAL	\$129.95	5	\$103.96	\$519.80
9781533821195	T'ES BRANCHE 1 PASSPORT ESSTL 6-YR + TXT PKG DIGITAL	\$129.95	15	\$103.96	\$1,559.40
9781533821201	T'ES BRANCHE 2 PASSPORT ESSTL 6-YR + TXT PKG DIGITAL	\$129.95	15	\$103.96	\$1,559.40
9781533821218	T'ES BRANCHE 3 PASSPORT ESSTL 6-YR + TXT PKG DIGITAL	\$129.95	10	\$103.96	\$1,039.60
9781533821225	T'ES BRANCHE 4 PASSPORT ESSTL 6-YR + TXT PKG DIGITAL	\$129.95	5	\$103.96	\$519.80
9781533821720	T'ES BRANCHE 2E 1 PASSPORT ESSTL TECH 6-YR DIGITAL PKG	\$119.95	45	\$95.96	\$4,318.20
9781533821737	33821737 T'ES BRANCHE 2E 2 PASSPORT ESSTL TECH 6-YR DIGITAL PKG		15	\$95.96	\$1,439.40
	•	1	WORLD LAN	GUAGE TOTAL:	\$20,871.60

SUBTOTAL: SHIPPING AND HANDLING:

TOTAL:

STATE SALES TAX:

\$20,871.60 \$596.94 \$0.00 \$21,468.54

#### **TERMS AND CONDITIONS**

- The attached quotation is confidential and proprietary information not to be distributed or shared by the Customer.
- By accepting this quote, Customer accepts Carnegie Learning, Inc.'s Terms of Use policy available at: <u>http://</u><u>www.emcp.com/terms/terms.php</u>
- By accepting this quote, Customer accepts Carnegie Learning, Inc.'s License Agreement policy available at: <u>http://</u><u>www.emcp.com/terms/privacy.php</u>
- Prices are subject to change without notice.
- Quote is valid for 30 days.
- Please include your tax exempt certificate with your purchase order. The Carnegie Learning Federal Tax ID# is 25-1805640.
- Payment Terms: Net 30 Days. Payment of entire invoice amount is required within 30 days from invoice date.
- All media sold by Carnegie Learning, Inc. are sold on a non-returnable basis. The only exceptions to this policy are:
  - Media received that was not ordered, (wrong title, wrong quantity). Materials must be in original shrink wrap, if applicable, and not used.
  - Media received in a damaged condition that would render it unsuitable for use.
  - Customer is responsible to inspect textbook shipments and report any textbook quantity, title, or damage issues within 45 days of receipt. Failure to reports issues within the 45 days could result in additional return fees.
- Carnegie Learning, Inc. is under no obligation to accept return requests after 45 days of customer receipt of order.
- Customer is responsible for expedited shipping costs that fall outside of our standard delivery process.
- All textbooks carry a standard shipping time frame of 4-6 weeks. Shipments will occur earlier if stock is available.
- Multi-year licenses run consecutively from license activation date.
- The school district is responsible for providing all hardware necessary to run the software, as specified in CLI's.
- Systems Requirements (available at software, as specified in CLI's Systems Requirements (available at <u>carnegielearning.com/support</u>), prices do not include hardware.
- All Professional Development services purchased expire at the term of this license agreement. Standalone Professional Development purchases will expire one year from the purchase date.
- An additional credit card fee of 2.5% of total before sales tax will be applied if customer decides to pay by credit card.
- Sales tax as applicable by law will be added to the final order total, \$0.00 in the sales tax line does not imply that the order does not require sales tax.

501 Grant St, STE 1075 Pittsburgh PA 15219 Phone: (888) 851-7094 Fax: (800) 690-2444 www.carnegielearning.com

Rosetta Stone Education

# Rosetta Stone Online Language Learning for North Boone Community Unit School District 200

# **Prepared For:**

Jason Geiger North Boone CUSD 200 17823 Poplar Grove Rd Poplar Grove, IL 61065 Email: jgeiger@nbcusd.org Phone: (815) 262-1241

## **Submitted By:**

Andy Hollinger Account Executive K-12 Rosetta Stone Ltd. 135 West Market St. Harrisonburg, VA 22801 Email: ahollinger@rosettastone.com Phone: (331) 201-4177





Rosetta Stone Ltd. 135 West Market St. Harrisonburg, VA 22801

4/15/20

Jason Geiger

North Boone Community Unit School District 200 17823 Poplar Grove Rd Poplar Grove, IL 61065

Dear Jason,

Rosetta Stone provides an engaging online language-learning experience that can be easily integrated with North Boone CUSD 200's in-class instruction. It is designed for all proficiency levels from blank-slate students with limited exposure to new languages to those building language skills for college and careers.

Rosetta Stone Foundations for K-12 provides fun lessons that help North Boone CUSD 200's students successfully communicate and practice English and World Languages in a self-paced or structured blended environment.

Rosetta Stone Foundations provides teachers robust real-time reporting in order to assess learner achievement along the way. This end-to-end language learning solution gives students and teachers the tools necessary to successfully build language proficiency.

We look forward to providing any clarification necessary and to presenting our solution when convenient. Should you have any questions, please call me or email me at the contact information below.

Best Regards,

# Andy

Andy Hollinger Account Executive K-12 Rosetta Stone Email: ahollinger@rosettastone.com Phone: (331) 201-4177







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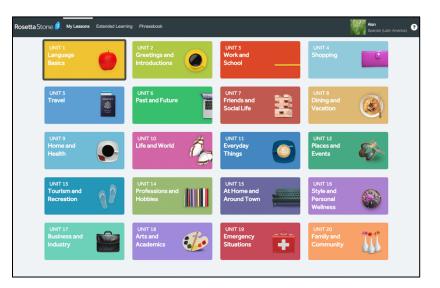
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# **Rosetta Stone**

Rosetta Stone transforms second language acquisition with online solutions that can both provide stand-alone instruction for language learners as well as blended classroom curricula for teachers and their students. Rosetta Stone leverages technology to offer each learner the critical mass of practice they need to acquire a new language. Student learning is personalized with actionable feedback and focused exercises across the four skills of language acquisition, as well as curricular



material to facilitate easy classroom integration.

The ultimate aim is to create thriving multilingual learning environments that deploy the latest technologies, blended with well-supported teachers and well-designed curricula, to drive success in speaking a new language.

#### **Solution Description**

Rosetta Stone is the worldwide leader in delivering cloud-based language learning technology solutions and blending them in classrooms to meet the needs of students and educators. Rosetta Stone's awardwinning Foundations program delivers thousands of hours of high-quality interactive, personalized instructional content in twenty-five languages, available where ever learners have access to a computer

or mobile device. It uses a communicative approach to language acquisition to get students conversing in their target language, with patented speech recognition technology to help learners become confident speakers.

Foundations also offers a wide ranging curriculum design and classroom materials to facilitate teacher success, as well as reporting tools to help teachers and administrators monitor and assess student performance. These tools and materials aim to create a thriving learning environment,

	ireetings and l	ntroductions		
	Lesson 1	Lesson 2	Lesson 3	Lesson 4
	Core Lesson	Score: 99%	Ø	Review
<b>P</b>	Pronunciation		10 minutes	Start
6	Grammar	Score: 94% 32 correct / 2 incorrect	- 0	Review
0	Speaking	Score: 100% 34 correct		Review
0	Writing	Score: 77% 17 correct / 5 incorrect		Review
E	Review	Score: 93% 38 correct / 3 incorrect	- 0	Review
	Vocabulary	Score: 100%		Review

where students blend self-study time on their computer or device with live interactions with teachers





and classmates, to activate student language acquisition beyond the computer. Supplemental Educational Resources available include:

- Teacher's Guide
- Visual Support Materials
- Worksheets
- Test Booklets
- Story Series

- Audio Recordings
- Flashcards
- Memory Cards
- Answer Keys

#### **Implementation and Training**

Rosetta Stone is dedicated to helping schools successfully implement their language-learning program. Rosetta Stone has resources to work closely with key personnel to ensure fidelity of implementation. During the initial planning and purchasing phase, the Rosetta Stone project managers and client services managers will:

- Work closely with key personnel to ensure there is a thorough understanding of the needs and scope of the intended implementation including number of students and program model, and,
- Will make recommendations for the appropriate program to meet the learner needs.

Our resources can work with the schools to ensure fidelity of implementation including, but not limited to:

- Program set up
- Troubleshooting
- Best practices for implementation
- Reporting and learner success

We offer onsite and virtual (live and recorded) trainings for teachers and program administrators. These include curriculum design, reporting and assessment, deploying the program and evaluating student performance. We prepare teachers and administrators to deploy research-based and data-driven best practices for their individual implementations.

It can be helpful to kick-off a program like this with a day of live onsite training and workshops, but specialized trainings, course design resources, and trainings for specific roles and tasks can be delivered flexibly, virtually and just-in-time, either with the help of client managers or from an on-demand library of webinars and videos.





# **Rosetta Stone® Foundations for K-12 (Silver)**

Rosetta Stone Foundations for K-12 (Silver) is a scalable online language-learning solution designed for beginner to intermediate students to build fundamental language skills.

#### Foundations includes access to 25 languages:

- Arabic
- Chinese (Mandarin)
- Dutch
- English (American)
- English (British)
- Filipino (Tagalog)
- French
- German
- Greek

- Hebrew
- Hindi
- Irish
- Italian
- Japanese
- Korean
- Latin
- Persian (Farsi)

- Polish
- Portuguese (Brazil)
- Russian
- Spanish (Latin America)
- Spanish (Spain)
- Swedish
- Turkish
  - Vietnamese

Our structured approach engages learners by developing language skills through a predefined sequence and method using sounds, images, and text to help students absorb meaning intuitively, so learning is natural.

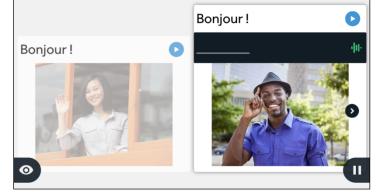
As students complete interactive language instruction they unlock the ability to practice their language skills through lessons, activities and stories leveled to their learning progress.

#### **Key Features**

- Language Training provides core language instruction.
- Enhanced Activities reinforce language skills in fun, engaging ways.
- Administrator Tools provide teachers with robust reporting tools to measure student progress.
- Mobile Apps extend learning beyond the classroom.
- Teachers Guides and Workbooks provide support materials to integrate into the classroom.
- Training, Implementation, and Support services ensure successful deployment of the program.









The Rosetta Stone Foundations for K-12 solution provides North Boone CUSD 200 the following key benefits:

- Immersion environment that activates natural aptitude for acquiring a new language
- Gamification makes language learning interesting and delivers results
- Provides a personalized experience that enables students to progress at their own pace through a structured sequence
- Accessibility anytime, anywhere on mobile and on the web

#### Language Training engages students instantly.

Learning begins immediately in an immersion environment with interactive activities carefully sequenced to build language naturally. Core lessons introduce reading, writing, speaking, and listening skills, then key skills such as grammar and vocabulary are refined in focused activities.

Strong emphasis is placed on producing spoken language. Proprietary speech recognition evaluates students' pronunciation, providing immediate feedback guiding students to speak the new language correctly.

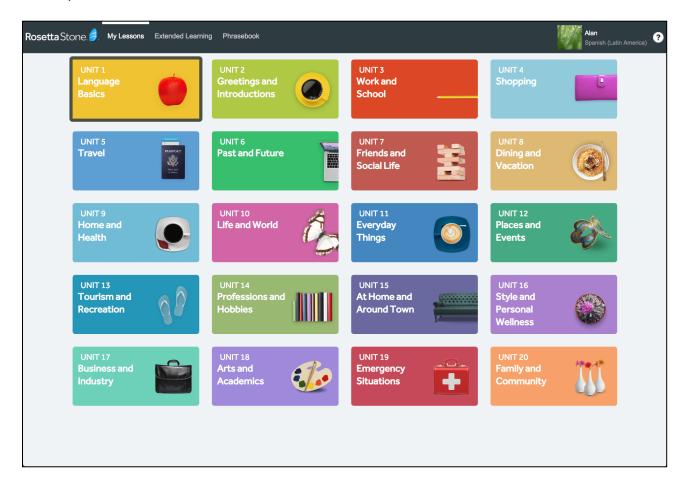


Figure 1 – Course Menu





#### Teachers Guides and Workbooks support in-class instruction.

Teachers receive support materials for our most popular languages, including workbooks with paperbased activities, teacher's guides, and quizzes. These materials help teachers integrate technologybased learning into their curriculum.

#### Administrator Tools provide dynamic reporting options.

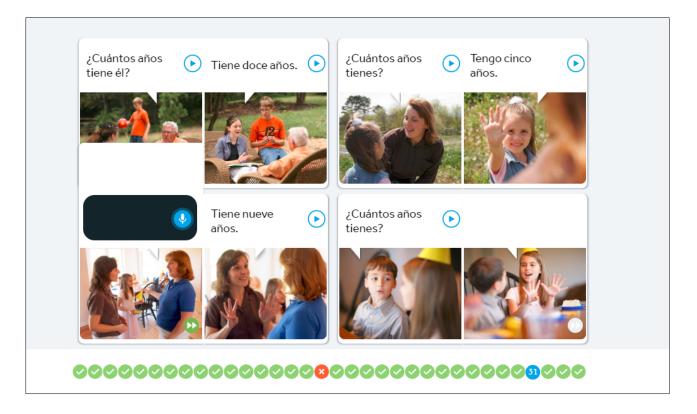
Management tools enable monitoring of student, class and group progress. Reports identify student's strengths and weaknesses, assisting teachers in planning in-class and one-on-one instruction. Administrators can manage access, roles, and permissions across entire schools and districts.

#### Mobile Apps enable learning anytime, anywhere there is Internet access.

Students can practice and learn inside and outside the classroom, using a variety of mobile devices. Rosetta Stone has highly rated (4.8 out of 5 stars in iTunes) mobile apps for use on iOS and Android smartphones and tablets. In 2017 and 2018, our award winning mobile apps received two Tabby Awards for best iOS phone app and best Android phone app in the Education category.

#### Training, Implementation, and Support Services focus on achieving goals.

Rosetta Stone partners with North Boone CUSD 200 to effectively implement a program that can blend with in-class teacher instruction. Rosetta Stone partners with North Boone CUSD 200 to plan, deploy and promote the program and to support integration of the solution into the technical infrastructure.







#### **Developing Reading, Writing, Listening and Speaking Skills**

Listening	Speaking
Image: Stories   Read   Listen   Speak     Listen to the passage.   Listen to the passage.   Education of the passage.     Exter to the passage.   Exter annilia granche, casa pequeña   Exter annilia somos siete personas viven en una casa granche, la casa es pequeña.	El autobús sale a las seis y media de la tarde. El avión llega a las de la tarde. El tren llega a las once y media de la bardo la mañana. El tren llega a las once y media de la le tarde. El tren llega a las once y media de la le tarde. El tren sale a las diez y media de la oche. El tren sale a las diez y media de la oche.
Writing	Reading
el cielo cuatro   el cielo cuatro   i z z z z z z z z z z z z z z z z z z z	✓ Stories   Read   Listen   Speak     Read the passage.     En el mercado     Es domingo por la mañana y camino por el mercado.     Hay frutas de colores diferentes. Bananas verdes, amarillas y moradas. Grandes y pequeñas.     Una señora dice:     —Hay papayas, piñas, manzanas y naranjas. ¿Oué necesita?     —¡Buenos dias! ¿Cuanto cuesta la papaya?     —Cuesta 10 pesos el kilo.

Our multi-media platform is ideal for developing Listening, Speaking, Writing and Reading skills.

Foundations has over 25,000 rich audio and video content including content about everyday topics, culture, history, geography, and more. The superior multimedia technology presents learners with the tools to communicate: a headset to listen; a microphone (SRE) to speak; images to communicate meaning without translation; and exercises to practice writing.

Students receive visual and auditory feedback, which shows how their pronunciation compares with the pronunciation of native speakers. The ability to practice and receive this feedback is critical in acquiring appropriate communication skills, and in developing the confidence to use the new language skills.

The unique speech recognition technology provides speaking practice to build confidence in communicating in their new language. With full language immersion and advanced speech recognition technology Rosetta Stone will keep students engaged and learning.

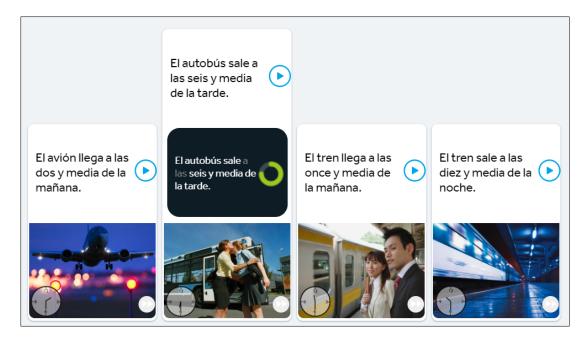




Supports Critical Language Learning Skills – Speaking, Listening, Reading, Writing, Vocabulary & Grammar

<b></b> UI	NIT 5 : Travel			
	Lesson 1	Lesson 2	Lesson 3	Lesson 4
	Core Lesson	Score: 95% 119 correct / 6 incorrect	- 0	Review
Ų	Pronunciation	Score: 95% 20 correct / 1 incorrect	- 0	Review
0	Vocabulary	Score: 100% 40 correct	Ø	Review
66	Grammar	Score: 93% 30 correct / 2 incorrect	- 0	Review

**Exclusive speech recognition technology** encourages practice and refinement. Learners start speaking from their first lesson and receive immediate feedback. Speech is simply part of the new language experience.







#### **Mobile Applications**

#### Rosetta Stone Learn Languages (app)

gives Rosetta Stone Foundations subscribers a new way to engage with their language discovery. This dedicated application enables students to continue their journey towards language-learning success, anywhere they use an iPad<sup>®</sup>, iPhone, or Android<sup>™</sup> device. Rosetta Stone has highly rated 4.8 out of 5 stars in iTunes mobile apps for use on iOS and Android smartphones and tablets.

With its excellent user interface, clear instructions, wide variety of games and challenges...Rosetta Stone has got it going on.



Learners have free access to this

application for the duration of their subscription.

Rosetta Stone Learn Languages (app) features include:

- An easy-to-use and navigate touchscreen interface with bright, vivid screens
- Lessons that compliment what you're learning in the rest of Foundations
- Innovative speech-recognition technology
- Tracking so that what students learn with mobile devices syncs with the administrator tools

Rosetta Stone has parity between our web app and our mobile app allowing learners the freedom to learn wherever and whenever they have the opportunity. The app is available for both iOS and Android. In fact this month (September 2019) we won the "Best of Galaxy Store" award!

#### Offline Mode for Learn Languages Mobile App



Rosetta Stone empowers learners to study whenever and wherever they are most engaged -- no internet required.

Offline mode enables learners to select and download lessons so that they can use them offline. When they reconnect to the internet, the app will automatically sync their lesson activity with the cloud, so their progress is always saved.

Offline mode is available on all iOS and Android devices.





#### **Child-Friendly Stories**

Child-friendly stories provide engaging, interactive content along with colorful images to appeal to children of all ages. Children can choose to read age-appropriate stories to themselves or read along with a narrator who is a native speaker of their target language. They can even record themselves reading aloud and then listen to that recording to improve their pronunciation.

← Stories	Read	Listen	Speak	
Read the passage.				
A girl is readin grass is green There is a red a woman in th	<b>in the Tree</b> g. She has a dog. The dog i . The sky is blue. car. A man is driving the ca e car. There's a boy in the c walking to the red house. T	r. Who is he? There's car. Who are they?	house has no chairs, it	thas no tables,
	uck is driving to the house ing yellow shirts and hats.			•
Stories				Filter: (Child-friendly) (Unread)
Read, listen, and speak your n	ew language.	<b>k</b>		
1 2 3 4	5 6 7 8	9 10 11 12	13 14 15 1	6 17 18 19 20
Unit 1	Driving		Rob: The Cat in e Tree	Road Trip: Goodbye!
Robotics Team: The New Student	The Big Yellow S	Sun The Boy	from Hana	The Small Farm

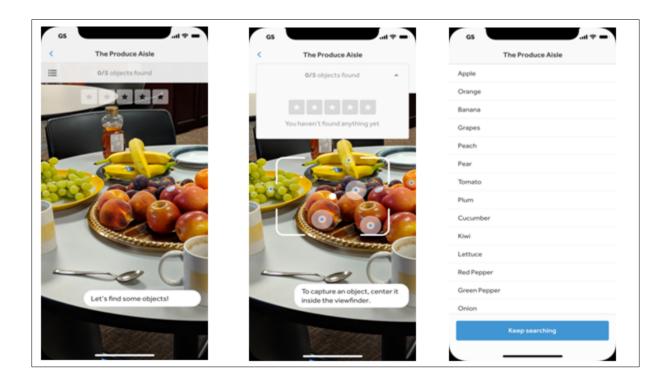
Child-friendly stories are currently available in English, French, Italian, German, and Spanish.





Seek & Speak - This is an exciting new feature that combines augmented reality (a type of AI) and personalization to create a dynamic learning experience. Seek and Speak was developed in collaboration with Apple to leverage the most cutting-edge smartphone technology available today. Using object-recognition technology that leverages augmented reality, Seek & Speak turns everyday objects into conversation practice with scavenger hunt-style challenges. Seek & Speak enables students to point their phone's camera at an object and receive a translation in their language of choice, and then practice conversation using the newly obtained vocabulary with Rosetta Stone's proprietary speech recognition engine, TrueAccent<sup>®</sup>.

The feature is released for iOS English, French, Spanish, Italian and German and will expand to include more scavenger hunt challenges and languages throughout 2019.







#### Administrator Tools provide dynamic reporting options.

Administrator Tools deliver powerful functionality to add students and monitor overall usage and progress. Reports can be easily generated for individual students, groups, or districts. The key reports used are:

- **General usage reports**: these popular reports allow monitoring and reporting on all students (group or district) based on criteria such as time used and/or progress made.
- Learner reports: allow detailed reporting on each individual student (or group), from a top level down to each individual lesson they have completed.
- **Curriculum reports:** allow monitoring and reporting on students based on the language or curriculum they are studying.

Name (Standard	)				Filters	S PDF
Language Level:	Overall Score:	Pr	rogress:	Training Use:	Games Use:	
English (American) Level 1	98.1%		14.39%	6h5m	0h0m	
Current Activity:	Last Activity Date:	L	earner Group:	Home Group:	Tutoring Use:	
1 U1 L2 Listening In Progress	2018 Oct 10				0h0m	
Activity 🔺 🕺	Score	Status	Time Spent	Last Attempt	Attempts	
🤮 U1 L1 Core Lesson	92%	Completed	1h11m	2018 Sep 18	5 ┥	
U1 L1 Pronunciation		Completed	0h13m	2018 Sep 18	1	
💟 U1 L1 Vocabulary	100%	Completed	0h5m	2018 Sep 18	1	
🕜 U1 L1 Grammar		Completed	0h12m	2018 Sep 18	1	
🕑 U1 L2 Core Lesson	100%	Completed	0h37m	2018 Sep 19	2 📢	
U1 L2 Pronunciation	100%	Completed	0h4m	2018 Sep 19	1	
🕗 U1 L1 Writing	100%	Completed	0h4m	2018 Sep 19	1	
🕜 U1 L2 Grammar	100%	Completed	0h11m	2018 Sep 19	1	
💟 U1 L2 Vocabulary	100%	Completed	0h6m	2018 Sep 19	1	
🕜 U1 L1 Listening	97%	Completed	0h25m	2018 Sep 20	2 📢	
🔮 U1 L3 Core Lesson	100%	Completed	0h31m	2018 Sep 27	2 📢	
U1 L3 Pronunciation	90%	Completed	0h4m	2018 Sep 27	1	
🕜 U1 L3 Grammar		Completed	0h51m	2018 Oct 02	7 ┥	
UI L1 Speaking		Completed	0h7m	2018 Oct 02	1	





# **Rosetta Stone Awards**

Rosetta Stone continues to be recognized by prestigious award organizations for its industry-leading language learning mobile apps, such as;

September 2019 – Best of Galaxy Store Awards

June 2019 Tech Breakthrough Award - Overall Language Learning Company of the Year: Rosetta Stone!





The Tabby Awards, announced annually in January choose the award-winners that represent the best mobile apps worldwide. In both 2018 and 2017, Rosetta Stone received two awards in the Education category, one for the best iOS phone app and one for the best Android phone app.

The company's innovative mobile apps have received numerous accolades in recent years for excellence in delivering the most engaging and effective digital language learning experience, most recently from the <u>Mobile UX Awards</u> for the Best Productivity & Utilities app on the iOS platform.

Over 180k learners use our apps daily and love it! We have over 68K ratings, averaging 4.8 stars.



# 7 YEARS IN A ROW BEST LANGUAGE LEARNING SOFTWARE





# Pricing

#### **Site License Pricing**

Site License Subscription Count	Term	Foundations for K-12 Silver	Approx. Cost Per Student / Year
up to 149	12 months	\$8,300.00	\$56.00
up to 149	24 months	\$14,110.00	\$47.00
up to 149	36 months	\$19,920.00	\$45.00
up to 149	48 months	\$24,900.00	\$42.00
up to 149	60 months	\$29,050.00	\$39.00
up to 149	72 months	\$32,370.00	\$36.00

	<u>Discount</u>	Total Savings
	24 mo. = 15%	\$2,490.00
Additional discount for Multi-Year Paid	36 mo. = 20%	\$4,980.00
Up Front contracts	48 mo. = 25%	\$8 <i>,</i> 3040.00
	60 mo. = 30%	\$12,450.00
	72 mo. = 35%	\$17,430.00
Set Up & Online Training Fee	Included	\$529.00
Headsets	\$2 <u>0.00 per student</u>	TBD

Fixed Term - The pricing is based on a 12-month fixed-term license. Each license provides (1) assigned learner with access to the program for a fixed subscription period. Fixed-term licenses may be reassigned to other authorized learners during the subscription term. All fixed-term licenses must have the same start date and end date/subscription period.

#### Multi-year terms are available and provide discounts for up-front payment and commitment.

Prices do not include taxes. Licenses are granted under the terms of the Rosetta Stone License agreements found at <u>https://resources.rosettastone.com/CDN/us/agreements/Enterprise-License-Agreement-US-CA-100814.pdf</u>



# **COST PROPOSAL**



Quote Prepared On March 11, 2020 Quote Valid Through September 15, 2020 Payment Terms Net 30 Days Quote No. 200335198 Version No. 1

Prepared Fo	r
-------------	---

Jason Geiger North Boone High School 17823 Poplar Grove Rd. Poplar Grove, IL 61065

# Prepared By

Jose Diaz jdiaz@vistahigherlearning.com Vista Higher Learning 500 Boylston St, Suite 620 Boston, MA 02116-3736

Dacco	Daccord 2019						
Qty	Item Number	Description	Unit Price	Total Value	Total Cost		
1	978-1-68005-805-5	Daccord 2019 Level 1 National Teacher Resource Box	\$533.95	\$533.95	\$0.00		
45	978-1-68005-791-1	Daccord 2019 Level 1 Supersite Plus(6 year license)	\$115.95	\$5,217.75	\$5,217.75		
15	978-1-68005-800-0	Daccord 2019 Level 1 Student Edition + Supersite Plus(6 year license)	\$125.95	\$1,889.25	\$1,889.25		
15	978-1-68005-822-2	Daccord 2019 Level 2 Student Edition + Supersite Plus(6 year license)	\$125.95	\$1,889.25	\$1,889.25		
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2	9781944876562	EntreCulturas - Spanish 1, Multi-Year Teacher Digital Package (Teacher FlexText + Student FlexText + Explorer) (ISBN:9781944876562)	6	\$0.00	\$0.00
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10	9781641590037	EntreCultures - French 4 Multi-Year Digital (FlexText + Explorer) (ISBN )	6	\$125.84	\$1,258.40

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NOTE: EntreCultures 4 to be published Fall of 2023.

For Family and Consumer Science, the request of materials will be:

### Culinary I and Culinary II: Guide to Good Food (Goodheart-Willcox) Copyright: 2018

The 2018 Edition covers all areas of both Culinary I and Culinary II curriculum. It is aligned to current learning objectives and National Family & Consumer Science Standards. I am requesting both online and hard copies of the text.

Requesting:

- 15 Bundle (online and hard copy) Hard Copy is for the IEP/504 students in both courses
- 20 Online Text
- Online Resources
- Teacher Edition Hard Copy

### Intro to FACS: Succeeding in Life (Goodheart-Willcox) Copyright: 2017

This textbook covers all areas of Introduction to FACS, with a focus on careers and 21st century skills. This text also aligns to current learning objectives and National Family & Consumer Science Standards. I am requesting both online and hard copies of the text.

I would keep the current text, Building Life Skills, as a supplement text.

- 15 Bundle (online and hard copy) Hard Copy is for the IEP/504 students in both courses
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Parenting: Child Development (Goodheart-Willcox) Copyright: 2020

This textbook is different from the one I currently use. While it continues to go through the growth and development stages from birth to teen years, it also covers career concepts and child development theories. These learning concepts will be important as we potentially move toward dual credit courses through Rock Valley or other colleges and universities. This text also aligns to current learning objectives and National Family & Consumer Science Standards. I am requesting both online and hard copies of the text.

I would keep the current text, Parents and Their Children, as a supplement text.

- 15 Bundle (online and hard copy) Hard Copy is for the IEP/504 students in both courses
- 20 Online Text
- Online Resources
- Teacher Edition Hard Copy

Family and Consumer Science is a more hands-on curriculum and is group work heavy. Fewer text-books and online resources are necessary to support the needs in Family and Consumer Science. Much of the curriculum has already been built by the teacher in coordination with Illinois Pathways, and the material from Goodheart-Wilcox provides great support of the state-aligned curriculum.



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CCK	Common Cartridge Packet	OLS	Online Learning Suite	TAW	Те
EBI	Ebook Instructor	OSC	Online Student Center	ΤE	Те
EBS	Ebook Student	OT	Online Textbook	TSE	Ex
EHI	EduHub Instructor Product	PP	PowerPoint	ТХТ	Te
EHS	EduHub Student Producut	RCD	Instructor's Resource CD	WB	Wo
LM	Lab Manual	SDG	Software Design Guide		

SGStudy GuideSHPShop ManualTAWTeacher's Annotated WorkbookTETeacher's EditionTSEExam View Test SoftwareTXTTextbookWBWorkbook

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