

ATTACHMENT NO. X-C: Into Math Coaching

Suggested Motion: Move to approve the Into Math Coaching

Recommended Action: Approve the motion

The Administration recommends that the Board of Education approve the purchase of Into Math Coaching for the 2020-2021 school year. The total cost is \$25,200.

The Into Math Coaching package will provide small group coaching to all K-5 teachers three times during the school year. This coaching will provide individualized support during year 2 of implementation of the K-5 math program.

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# Into Math Coaching

## North Boone Community Unit School District 200

*Professional Learning for Improvement in Mathematics*

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**Contacts:**

Ashley Ahlborn

Inside Account Executive

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720.473.7434

## Sustain Practice with Coaching: Into Math Coaching for Teachers

Into Math coaching drives innovation and instructional improvement and provides the tools for your teachers to transform theory into practical classroom practice. **Team coaching** builds a community of learners through collaboration. It is the fastest way to synchronize your teams across grade-levels, share experience and expertise, and collaborate on plans and protocols.



Teachers work side-by-side with a consultant, as they engage together in coaching practices such as setting goals; collaborative planning; modeling, observing, co-teaching Into Math lessons, and collecting and analyzing student data and work. These coaching practices drive the coaching cycle and ensure that the coaching work is partner-based, student-centered, and goal-driven. The use of these practices helps us deliver on our promise of:

- Increased quality of instruction
- Increased student learning
- Increased teacher engagement
- Increased student engagement
- Increased Into Math program usage and expertise

### Our Coaching Services Provide:

- Model Into Math lessons to illustrate instructional techniques
- Support for implementing effective teaching practices specific to your Into Math program
- Differentiation strategies to meet the needs of all students
- Focus on developing and deepening math content knowledge
- Analysis of student work samples to assess learning and determine instructional next steps
- Tailored experiences to meet the needs of the teachers using your Into Math program, by focusing on specific components where additional support and/or guidance is necessary

## Investment Summary

Description	Cost
<b>Implementation Coaching for Into Math</b> \$2,800/day <i>Includes 3 consecutive onsite days, to be delivered 3 times per year, to K-5, SPED, and Bi-lingual teachers of Into Math. (9-days total)</i>	\$25,200
<b>Total</b>	<b>\$25,200</b>





# Houghton Mifflin Harcourt

Proposal

Prepared For

## North Boone Cmty Unit Sd 200

6248 N Boone School Rd

Poplar Grove IL 61065

For the Purchase of:

## Into Math Coaching

Prepared By

Ashley Ahlborn

[ashley.ahlborn@hnhco.com](mailto:ashley.ahlborn@hnhco.com)

**PLEASE SUBMIT THIS PROPOSAL WITH YOUR PURCHASE ORDER.**



**Houghton Mifflin Harcourt**

Attention:

Kari Neri

[kneri@nbcusd.org](mailto:kneri@nbcusd.org)

HMH Confidential and Proprietary

Customer Experience

9400 South Park Center Loop

Orlando, FL 32819

FAX: 800-269-5232

[k12orders@hnhco.com](mailto:k12orders@hnhco.com)

**Proposal for  
North Boone Cmty Unit Sd 200  
Into Math Coaching**

ISBN	Title	Price	Quantity	Value of all Materials
-				
1729431 9781328588449	Into Math Team Coaching Grade K-5	\$2,800.00	9	\$25,200.00
<b>Total for -</b>				<b>\$25,200.00</b>

**Proposal Summary**

<b>Subtotal Purchase Amount:</b>	<b>\$25,200.00</b>
<b>Shipping &amp; Handling (10.50%):</b>	<b>\$0.00</b>
<b>Total Cost of Proposal (PO Amount):</b>	<b>\$25,200.00</b>



**Houghton Mifflin Harcourt**

Attention:  
Kari Neri  
kneri@nbcusd.org  
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Customer Experience  
9400 South Park Center Loop  
Orlando, FL 32819  
FAX: 800-269-5232  
k12orders@hmhco.com

# North Boone Cmty Unit Sd 200 Into Math Coaching

**Total Cost of Proposal (PO Amount): \$ 25,200.00**

Thank you for considering HMH as your partner. We are committed to providing an excellent experience and delivering ongoing, high-quality service to our customers. To meet these goals, we want to ensure you are aware of the below Terms of Purchase. These terms help us process your order quickly, efficiently, and accurately, ensuring successful delivery and implementation of our solutions.

- Please return this cost proposal with your signed purchase order that matches product, prices and shipping charges.
- Provide the exact address for *delivery* of print materials. The shipping address may be your district warehouse or individual school sites, but it is essential that this is accurate.
- Please supply the name of each important district point of contact for all aspects of the solution including their direct contact information (email/phone):
  - o Point of Contact for Print materials
  - o Point of Contact for Digital materials
  - o Point of Contact for Scheduling Professional Development
- Please confirm that we have the correct 'Ship to' and 'Sold to' information on the cost proposal.

**Ship to:**

North Boone Community Unit SD 200  
6248 N Boone School Rd  
Poplar Grove IL 61065-8548

**Sold to:**

North Boone Community Unit SD 200  
6248 N Boone School Rd  
Poplar Grove IL 61065-8548

- Please provide funding start and end dates.
- Please note that all products and services will be billed upon the processing of your purchase order.
- Our payment terms are 30 days from the invoice date.
- Print subscription material quantities may be adjusted across grades for like products, to accommodate enrollment fluctuations, quantities cannot be adjusted between different programs or copyrights.
- Our standard shipping terms are FOB Shipping Point. The shipping term for your proposal is FOB Shipping Point.
- Should any of these Terms of Sale conflict with any preprinted terms on your purchase order, the HMH terms of service shall apply.

Thank you in advance for supplying us with the necessary information at time of purchase.

Our goal is to ensure your success throughout the duration of this agreement, which starts with a highly successful delivery of our solution.

For greater detail, the complete Terms of Purchase may be reviewed here: <http://www.hmhco.com/common/terms-conditions>

**Date of Proposal: 2/26/2020**

**Proposal Expiration Date:7/31/2020**



## Houghton Mifflin Harcourt



**Houghton Mifflin Harcourt**

Attention:

Kari Neri

kneri@nbcusd.org

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Previous Math Training Expenses

2018-2019

Talk Moves Book	\$2001.84
Problem Solving Learning Course	\$7700.00
Making Sense of Math Learning Course	\$7700.00
Math Solutions Resource Books	\$686.40
Into Math Getting Started Training	\$2800.00
<b>Total</b>	<b>\$20,888.24</b>

2019-2020

Mathematical Thinking Learning Course - August	\$4050.00
Mathematical Thinking Learning Course - October	\$4050.00
<b>Total</b>	<b>\$9000.00</b>